



News and updates from LS Retail

CONNEXION

Save the date - regional conneXion events in 2023

conneXion APAC
March 8-9, Bali

conneXion Americas
May 9-10, Houston

conneXion EMEA
May 24-25, Athens

PARTNER OPERATIONS

Partner Program and pricing updates

Partner Program changes

The announced decrease of the perpetual and enhancement plan discount rates will take effect on November 1, 2022.

See [here for details](#).

Pricing updates as of October 1, 2022

On-Prem Perpetual

- 20% price increase
- Volume Discount removed
- Enhancement % stays at 18%

SaaS / Subscription

- Volume Discount removed
- Price increase on Devices in Subscription
- CSP-EP and BTC enhancement renewals will be calculated with 17%
- **20% monthly** price increase in SaaS on Monthly Term subscriptions as of July 1

The SaaS model is the future of our business and we encourage all our partners to only sell SaaS to new customers and get help on moving existing customers to SaaS using the [Bridge to Cloud offering](#) that is available till the of December 31, 2022 or the Cloud Migration Promotion valid to accept until June 29, 2023.

[See full announcement here.](#)

LS RETAIL ACADEMY

On-demand training now available

Learning at your fingertips

Step up your – and your team’s – knowledge of LS Retail solutions with

Don't miss our promo!

If you register by September 30, you will receive access to all the courses in

new on-demand trainings.
The LS Retail Academy on-demand catalog includes highly requested courses like [CF-900 LS Central SaaS](#) to learn how to implement and set up LS Central SaaS and Hybrid.

the LS Retail Academy until the end of 2023.

Get more information and register for the courses

Online courses for LS Central in October - MEA

[CF-700 LS Activity](#)

When: 3 to 6 October 2022
07:00 am - 11:00 am GMT
Price: 565 USD per participant

[CT-200 LS Central AL Programming](#)

When: 17 to 20 October 2022
07:00 am - 11:00 am GMT
Price: 565 USD per participant

Courses are held in English by experienced LS Retail consultants, specialized in the course topic. [Further information here.](#)

NEWS

First cashierless store in Iceland opens with LS Retail technology

Nær, the first retail chain of cashierless stores in Iceland, has opened its first location using LS Retail technology to operate stores that are completely automated, with no employees on site. Check out the [full article](#).

Toshiba's new receipt printer designed for retail

Toshiba's latest HSP receipt printer is designed specifically for today's hospitality and retail environments, and is fully compatible with LS Retail software solutions. [Discover the HSP Printer.](#)

SUCCESS STORIES

Have you read our latest customer stories?

Discover how [Intersport Schweiz AG](#), [Nivea](#), [Finnair](#) benefit from LS Retail solutions.

Do you want your customers to be featured on our [success stories](#) page and shared on our social media? Send us your [best customer story](#) where you highlight your successes in delivering LS Retail solutions, and increase your chances of catching a new prospect's interest!

EVENTS

Meet our experts



The Big Hospitality Expo

London

September 26-28

Visit us at booth **GL26**. We will showcase our restaurant and hospitality solutions.

[More](#) 



The Pharmacy Show

Birmingham

October 16-17

Visit us and our partner Robosol at booth **J53**. We will showcase our pharmacy solution.

[More](#) 



Compass Europe

Dubrovnik

October 18-19

Join us in Dubrovnik for 2 days of presentations and round table discussions.

[Register now](#) 

Do you have colleagues who would benefit from this newsletter? Tell them to [sign up for this newsletter](#)

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LS Retail, an Aptos company, develops software for retail, hospitality, pharmacy, gas stations and restaurants. Our solutions have been installed in more than 90,000 stores globally.

For more information, visit www.lsretail.com.

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