

1. Select the First Registration Date of the on prem license and select if the license has or had previously licensed concurrent users:

Bridge to the Cloud 2 ELIGIBLE FOR BTC2 an aptos company

On-premise Perpetual License First Registration Date: Before September 1, 2022
 Before September 1, 2022
 On or after September 1, 2022

Subscription Term: **Triennial**
 Mode of Billing: **Monthly**
 Currency: **USD**

Does the license have or has previously licensed concurrent users?

Yes
 No
 No

2. Select the PLP currency for the on prem license:

Customer License Value from Business Hub

PLP Currency: USD
 PLP LSR: AUD
 SQL amount: CAD
Total PLP: DKK
 Enhancement @ 18%: EUR
 GBP
 INR

License Value from MS PSBC

PLP MS: NOK
 SQL amount: NZD
 SEK
Total PLP: USD

3. From Business Hub- View license Value

Copy the SQL value (if applicable).

Deduct the **SQL value** from the **Total License Value** and add the new value (**330.670,49**) into **Customer License Value from Business Hub**.

If no SQL, add the Total License Value into PLP LSR filed.

<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>SQL Server 2022 Standard Edition Runtime CAL</td> <td style="text-align: center;">269</td> <td style="text-align: right; border: 1px solid red;">29,294,10</td> </tr> <tr> <td>SQL Server 2022 Standard Edition Runtime Server</td> <td style="text-align: center;">8</td> <td style="text-align: right; border: 1px solid red;">76,89</td> </tr> <tr> <td>TOTAL</td> <td></td> <td style="text-align: right; border: 1px solid red;">359,964,59</td> </tr> </table> <p>(359.964,59 – 29.294,10= 330.670,49)</p>	SQL Server 2022 Standard Edition Runtime CAL	269	29,294,10	SQL Server 2022 Standard Edition Runtime Server	8	76,89	TOTAL		359,964,59	<p>Customer License Value from Business Hub</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>PLP Currency:</td> <td style="background-color: #d9e1f2;">USD</td> </tr> <tr> <td>PLP LSR:</td> <td style="text-align: right;">330,670.49</td> </tr> <tr> <td>SQL amount:</td> <td style="text-align: right;">29,294.10</td> </tr> <tr> <td>Total PLP:</td> <td style="text-align: right;">359,964.59</td> </tr> <tr> <td>Enhancement @ 18%</td> <td style="text-align: right;">65,379.51</td> </tr> </table>	PLP Currency:	USD	PLP LSR:	330,670.49	SQL amount:	29,294.10	Total PLP:	359,964.59	Enhancement @ 18%	65,379.51
SQL Server 2022 Standard Edition Runtime CAL	269	29,294,10																		
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PLP Currency:	USD																			
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SQL amount:	29,294.10																			
Total PLP:	359,964.59																			
Enhancement @ 18%	65,379.51																			

4. From Partner Source Business Central- Service Plan Quote Prices

Copy the SQL value (if applicable) and Microsoft Dynamics Perpetual license value and add them into **License Value from MS PSBC**:

If no SQL, add the Total License Value into PLP MS filed.

<p>Microsoft Dynamics NAV Perpetual : \$ 232,180.00</p> <p>SQL for Microsoft Dynamics NAV Perpetual : \$ 22,652.00</p>	<p>License Value from MS PSBC</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>PLP MS:</td> <td style="text-align: right;">232,180.00</td> </tr> <tr> <td>SQL amount:</td> <td style="text-align: right;">22,652.00</td> </tr> <tr> <td>Total PLP:</td> <td style="text-align: right;">254,832.00</td> </tr> <tr> <td>Enhancement @ 18%</td> <td style="text-align: right;">46,322.80</td> </tr> </table>	PLP MS:	232,180.00	SQL amount:	22,652.00	Total PLP:	254,832.00	Enhancement @ 18%	46,322.80
PLP MS:	232,180.00								
SQL amount:	22,652.00								
Total PLP:	254,832.00								
Enhancement @ 18%	46,322.80								

5. Insert the qty. for each module to be added to the SaaS License:

5.1. Not Eligible for BTC2 - add more to the offer.

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Bridge to the Cloud 2 **NOT ELIGIBLE FOR BTC2**  Free Users? **NOT ELIGIBLE**

On-premise Perpetual License First Registration Date:

Does the license have or has previously licensed concurrent users?

Subscription Term: **Triennial**
 Mode of Billing: **Monthly**
 Currency: **USD**

Customer License Value from Business Hub		Currency Equivalent to:	
	USD		USD
PLP Currency:	USD		USD
PLP LSR:	330,670.49		330,670.49
SQL amount:	29,294.10		29,294.10
Total PLP:	359,964.59		359,964.59
Enhancement @ 18%:	65,379.51		65,379.51

License Value from MS PSBC		Currency Equivalent to:	
	USD		USD
PLP MS:	232,180.00		232,180.00
SQL amount:	22,652.00		22,652.00
Total PLP:	254,832.00		254,832.00
Enhancement @ 18%:	46,322.80		46,322.80

				USD
Monthly Partner Price with 15% margin				4,437.00
Monthly Customer Cost with BTC2				5,220.00
Qty	Modules	Current Pricelist Prices	BTC2 Prices	Total
100	ERP Users			
100	Dynamics 365 Business Central Essential	70.00	42.00	4,200.00
	Dynamics 365 Business Central Premium	100.00	60.00	-
	Dynamics 365 Business Central Team Member	8.00	4.80	-
Base				
	LS Central Base - Per Full User	30.00	18.00	-
Stores				
	Online Store	-	-	-
	Offline Store	5.00	3.00	-
Devices				
20	Device SAL for Retail & Hospitality	85.00	51.00	1,020.00
	Device SAL for Mobile POS App	85.00	51.00	-
	Device SAL for Mobile Inventory App	85.00	51.00	-
	Device SAL for Kitchen Display Server	85.00	51.00	-
	Device SAL for Back Office	85.00	51.00	-
	Self Checkout Connector Device	85.00	51.00	-
LS Central Modules				

5.2. Eligible for BTC2 / Not Eligible for Free Users-add more to the offer.

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Bridge to the Cloud 2 **ELIGIBLE FOR BTC2**  Free Users? **NOT ELIGIBLE**

On-premise Perpetual License First Registration Date:

Does the license have or has previously licensed concurrent users?

Subscription Term: **Triennial**
 Mode of Billing: **Monthly**
 Currency: **USD**

Customer License Value from Business Hub		Currency Equivalent to:	
	USD		USD
PLP Currency:	USD		USD
PLP LSR:	330,670.49		330,670.49
SQL amount:	29,294.10		29,294.10
Total PLP:	359,964.59		359,964.59
Enhancement @ 18%:	65,379.51		65,379.51

License Value from MS PSBC		Currency Equivalent to:	
	USD		USD
PLP MS:	232,180.00		232,180.00
SQL amount:	22,652.00		22,652.00
Total PLP:	254,832.00		254,832.00
Enhancement @ 18%:	46,322.80		46,322.80

				USD
Monthly Partner Price with 15% margin				8,772.00
Monthly Customer Cost with BTC2				10,320.00
Qty	Modules	Current Pricelist Prices	BTC2 Prices	Total
100	ERP Users			
100	Dynamics 365 Business Central Essential	70.00	42.00	4,200.00
	Dynamics 365 Business Central Premium	100.00	60.00	-
	Dynamics 365 Business Central Team Member	8.00	4.80	-
Base				
	LS Central Base - Per Full User	30.00	18.00	-
Stores				
	Online Store	-	-	-
	Offline Store	5.00	3.00	-
Devices				
120	Device SAL for Retail & Hospitality	85.00	51.00	6,120.00
	Device SAL for Mobile POS App	85.00	51.00	-
	Device SAL for Mobile Inventory App	85.00	51.00	-
	Device SAL for Kitchen Display Server	85.00	51.00	-
	Device SAL for Back Office	85.00	51.00	-
	Self Checkout Connector Device	85.00	51.00	-

5.3 Eligible for BTC2 / Eligible for Free Users (183 Free Essential Users)

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Bridge to the Cloud 2 **ELIGIBLE FOR BTC2**

Free Users? **183** *estimated number of free users

On-premise Perpetual License First Registration Date: Before September 1, 2022

Does the license have or has previously licensed concurrent users?
Yes

Subscription Term: **Triennial**
Mode of Billing: **Monthly**
Currency: **USD**

Customer License Value from Business Hub

PLP Currency:	USD	Currency Equivalent to:	USD
PLP LSR:	330,670.49		330,670.49
SQL amount:	29,294.10		29,294.10
Total PLP:	359,964.59		359,964.59
Enhancement @ 18%:	65,379.51		65,379.51

License Value from MS PSBC

PLP MS:	232,180.00		232,180.00
SQL amount:	22,652.00		22,652.00
Total PLP:	254,832.00		254,832.00
Enhancement @ 18%:	46,322.80		46,322.80

Qty	Modules	Current Pricelist Prices	BTC2 Prices	Total
				USD
Monthly Partner Price with 15% margin				11,373.00
Monthly Customer Cost with BTC2				13,380.00
100	ERP Users			
100	Dynamics 365 Business Central Essential	70.00	42.00	4,200.00
	Dynamics 365 Business Central Premium	100.00	60.00	-
	Dynamics 365 Business Central Team Member	8.00	4.80	-
Base				
	LS Central Base - Per Full User	30.00	18.00	-
Stores				
	Online Store	-	-	-
	Offline Store	5.00	3.00	-
Devices				
180	Device SAL for Retail & Hospitality	85.00	51.00	9,180.00
	Device SAL for Mobile POS App	85.00	51.00	-
	Device SAL for Mobile Inventory App	85.00	51.00	-
	Device SAL for Kitchen Display Server	85.00	51.00	-
	Device SAL for Back Office	85.00	51.00	-
	Self Checkout Connector Device	85.00	51.00	-

6. The Customer and Partner cost will be shown on the top:

Qty	Modules	Current Pricelist Prices	BTC2 Prices	Total
				USD
Monthly Partner Price with 15% margin				11,373.00
Monthly Customer Cost with BTC2				13,380.00
100	ERP Users			
100	Dynamics 365 Business Central Essential	70.00	42.00	4,200.00
	Dynamics 365 Business Central Premium	100.00	60.00	-
	Dynamics 365 Business Central Team Member	8.00	4.80	-
Base				
	LS Central Base - Per Full User	30.00	18.00	-
Stores				
	Online Store	-	-	-
	Offline Store	5.00	3.00	-
Devices				
180	Device SAL for Retail & Hospitality	85.00	51.00	9,180.00
	Device SAL for Mobile POS App	85.00	51.00	-
	Device SAL for Mobile Inventory App	85.00	51.00	-
	Device SAL for Kitchen Display Server	85.00	51.00	-
	Device SAL for Back Office	85.00	51.00	-
	Self Checkout Connector Device	85.00	51.00	-
LS Central Modules				

7. For an official offer please contact the LS Retail Licenses team- Licenses@lsretail.com