



News and updates from LS Retail

NEWS

Mandatory training for LS Central SaaS partners

Effective immediately, LS Retail will not accept LS Central SaaS orders from partners or provide LS Central SaaS technical support to them unless at least **one person** from the partner's team has passed the CF 900 LS Central SaaS training certification test. We think that it is vital for our partners to get this training before they embark on the SaaS journey, and it will save them and us a lot of time in the long run. We do not drive cars without driver licenses, we do not implement LS Central SaaS without proof of base knowledge. Implementing LS Central SaaS is different from what most of you are used to in the on-prem world.

Signing up for the [CF 900 on-demand training](#) is easy and the training will take you approx. 8-10 hours.

EVENTS

Early bird pricing for [conneXion APAC](#) ending soon

Are you thinking about joining us in Bali on March 8-9 for the [first conneXion in the Asia Pacific region](#)?

Buy your ticket before January 6, 2023, to take advantage of the early bird pricing!

- **Partners: €699** instead of €799 if you register before January 6
- **Customers and prospects: €559** instead of €599 if you register before January 6

Don't delay: **seats are limited.**

[Register now](#)

Do you have an event voucher from a Partner Success Track and you'd like to use it for a conneXion ticket? Please contact pops@lsretail.com
We look forward to seeing you at conneXion!

DEVELOPMENT

LS Central release 21.1 - no SaaS this time

LS Central 21.0 was released on 29 Nov.

Our SaaS customers usually have a window of around 10 days before they are pushed to upgrade. This year, the time frame coincides with the Holiday period which is a very busy time for retailers. We have decided to extend the upgrade

period so that we do not force our customers to upgrade over the Holiday period.

Our plan is to release LS Central 21.1 on premises on 22 December, but as the upgrade period in SaaS has now been extended for 21.0, the next LS Central SaaS release will therefore be on version 21.2, which is scheduled for release 26 January, 2023. Please contact info@lsretail.com if you have any questions.

PARTNER OPERATIONS

Introduction to LS Central on BC SaaS

LS Retail would like to introduce LS Central on BC SaaS to new customers thinking about starting their digital LS Central SaaS Journey with introductory pricing of 16,67% extra discount, for a new LS Central on BC SaaS Monthly Term Subscription, until June 29, 2023.

[See full announcement on the LS Retail Portal](#)

Move current on-prem subscription customers to LS Central on BC SaaS

LS Retail presents an offer enabling active LS Central/LS Nav on-Prem Subscription customers to move to the SaaS commercial model via a new LS Central on BC SaaS License. This promotion is valid to accept from December 15, 2022 until June 29, 2023.

1. 35% discount for 3 years, Move to 100% cloud, No Dual Use Right (DUR) license included
2. 15% discount for 3 years, New Cloud license and New Dual Use Right (DUR) on-Prem license included

[Read more on the Portal](#)

Price Change: LS Central on BC SaaS

Following Microsoft's price change on the Dynamics 365 Business Central Additional Environment Add-on, we would like to inform you of the following price update in the LS Central on BC SaaS Price Quote Sheet effective as of January 1, 2023.

[Price change details on the Portal](#)

Changes to LS Retail Pricelists

We would like to inform you of the changes to be made on the LS Retail Pricelists as of January 1, 2023:

- Partner Discount section has been removed on ALL LS Retail pricelists
- Monthly and Annual terms have been combined into one sheet on the LS Central SaaS, LS Express and LS First on D365 pricelists
- Annual Term option for LS Central/LS Nav on-premise Subscription pricelists has been removed

See full announcement

Business Center User Management launched!

The Partner Operations Team is happy to announce the launch of a new feature in the LS Retail Business Center: the **User Management Platform**. Now it is possible for partners to control who from their team have access to what information in the Business Center and to get an overview of certified employees.

Further info and user instructions

LS RETAIL ACADEMY

Introducing: On-demand starter plan

Available in 2023!

LS Retail understands the importance of empowering partners and continuously works to bring as many quality training options to our regions. We are excited to offer these on-demand courses that can be taken whenever it is convenient for you.

In time for the new year, we will be offering a starter plan for on-demand learning. If you are looking for just the general LS Central courses or to join the **Cloud Accelerator Program** (CAP) and ready to jump right in, this plan might be the one for you. It will provide access to our LS Central for retail – General base and SaaS courses for a shorter time period and lower cost than our full plan.

Click here for price and other info

Find us on social media:



LS Retail, an Aptos company, develops software for retail, hospitality, pharmacy, gas stations and restaurants. Our solutions have been installed in more than 90,000 stores globally.

For more information, visit www.lsretail.com.

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