

News and updates from LS Retail

EVENTS

conneXion 2024 - Partner Day agenda now available

All LS Retail partners coming to conneXion are invited to join us on May 13, 2024, the day before conneXion, for the Partner Day. Admission is included in the conference ticket.

Bring your business, sales, and technical colleagues: we will have three concurrent tracks with round tables, panels, workshops, Q&As and presentations. The LS Retail management team and guests from Microsoft will be there to answer your questions.

[Check out the Partner Day Agenda and find more information.](#)

Are your colleagues and customers already registered for conneXion? Ticket prices go up on April 25 – let them know to [book their tickets now!](#)

PARTNER OPERATIONS

Updated Microsoft Customer Agreement terms

Partner action required

Microsoft has updated its Microsoft Customer Agreement terms (MCA). To maintain up-to-date agreements, the new MCA terms must be reviewed and accepted by LS Central SaaS and LS Express customers registered prior to April 1, 2023.

Customers registered after April 1, 2023 have been created [based on the updated terms](#) of the MCA and therefore, require no action.

Communicating the changes

Please download and share the changes made to the MCA with all customers registered before April 1, 2023, who have not already accepted the changes. The changes can be viewed in the [MCA resource collection](#) and the updated version of the MCA can be viewed here: [MCA](#).

[See full announcement for further details.](#)

Partner Program - Important deadline coming up!

The Partner level and discounts will be reevaluated based on the requirements met and revenue earned from April 1, 2023 to March 31, 2024.

Please verify the status of needed actions to meet the requirements of the [Partner Program](#) regarding the number of valid certifications, customer nominations, new customer acquisitions to conclude no later than March 31, 2024.

For completing the Base Level Certification and/or increasing Core and Specialized Levels certifications, or refreshing certifications older than 3 years, all partners are encouraged to apply for one of the [Partner Success Tracks](#) or if already enrolled in the LS Retail Academy On-demand, it is time to finalize your trainings and to book certifications. Partners aiming for Diamond and Platinum levels, please make sure to submit your Customer Nominations to [Nominate a customer](#)

For any information and guidance needed, please contact pops@lsretail.com

DEVELOPMENT

Webinar: Moving SaaS environments to Public Cloud

We arranged a webinar for our partners a couple of weeks ago: **Moving SaaS environments to Public Cloud**, with **SaaS and LS Retail License manager** as bonus topics.

Links to the recording of the morning session, the presentation and a Q&A document are now available on the [Webinar page](#) on the Portal (note that you need to be logged in to see webinars that are exclusively for partners).

Webinar hosts:

Matthias Matthiasson, Marta Sigmarsdottir.

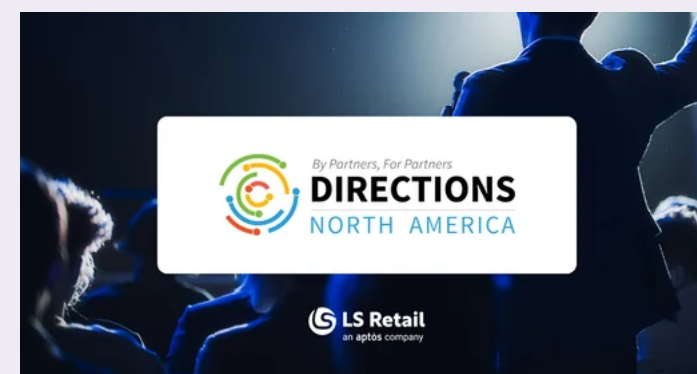
EVENTS



It's All Retail, Milan - Italy, March 19, 2024

Join LS Retail and Cluster Reply to see how LS Central can streamline operations. Come visit us at stand 18.

[Book a meeting and more →](#)



Directions North America, San Diego. April 14 - 17, 2024

The LS Retail team will be attending sessions and speaking, too! Meet us in San Diego.

[Book a meeting and more →](#)

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LS Retail, an Aptos company, develops software for retail, hospitality, pharmacy, gas stations and restaurants. Our solutions have been installed in more than 110,000 stores globally.

For more information, visit www.lsretail.com.