



News and updates from LS Retail

PARTNER OPERATIONS

LS Central / LS Nav Subscription price increase

To minimize pricing disparities between versions, and by following the latest [Microsoft price announcements](#), LS Central/LS Nav subscription prices will be adjusted to better align to cloud pricing.

Furthermore, we will follow the semi-annual adjustment of conversion factors for on-prem solutions, which Microsoft also announced.

Conversion factor adjustments will take effect every September 1 and February 1, and customers in affected regions will receive a notification of the impending update 60-30 days prior to its implementation.

[Click here](#) for more details.

For further information please contact licenses@lsretail.com

LS Central on BC on-Prem Perpetual price increase

To minimize pricing disparities between versions, and by following the latest [Microsoft price announcements](#), LS Central on BC on-prem perpetual prices will be adjusted to better align to cloud pricing.

Furthermore, in addition to the base price adjustment, we will also follow the semi-annual adjustment of conversion factors for on-Prem solutions, which Microsoft also announced.

Conversion factor adjustments will take effect every September 1 and February 1, and customers in affected regions will receive a notification of the impending update 60-30 days prior to its implementation.

[Click here](#) for more details.

For further information please contact licenses@lsretail.com

Annual Enhancement Plan price increase - effective October 1, 2023

Maintaining older versions of an ERP system can be expensive and time-consuming. As the system ages, it becomes more complex to maintain, and finding skilled personnel who can support it can become difficult. As a result, the cost of providing maintenance for older versions of the ERP system can be higher than for newer versions.

Following the latest Enhancement plan announcement from Microsoft, the annual price of Enhancement plans (EP) will increase by 1 point for on-Prem products purchased through DPL.

For **LS Nav Perpetual (2013-2018) / LS Central on BC on-Prem Perpetual** the increase will be from 18% to 19% of PLP.

For older **LS Nav versions such as: BRL AM / BRL-BE / Standard / Professional**, the increase will be from 18% to 22% of PLP.

[Click here](#) for more details.

Please contact licenses@lsretail.com if you have any questions

DEVELOPMENT

Migration to shared cloud - end of dedicated clusters

LS Retail has been on the journey of transitioning the LS Central solution toward the cloud. The *NoDLL* version of the POS, introduced in the LS Central 20.4 release, is followed by setting the scope in our installation to cloud in version 22. With this change we will start migrating customers operating on dedicated country clusters, managed partially by LS Retail, toward the public shared cluster, managed fully by Microsoft.

LS Central, along with all translations and country-specific apps, will go through full Microsoft AppSource verification in the coming weeks, as a prerequisite.

[Read more](#) about our plans for the near future and further details.

ACADEMY

LS Retail Academy: May 2023 double offer reminder!

LS Retail Academy proudly presents two special offers for partners and customers in the month of May.

- 13 months of access to all on demand courses for the price of 12 months!
- Free CF-900 (LS Central SaaS) if you are certified on CF-300

[Discover the offer and register.](#)

For further information please contact academy@lsretail.com

EVENTS



**HITEC
Toronto, Canada. June 26-29.**

LS Retail will be at the Microsoft booth showing how our solutions can support business growth and expansion.

[Book a meeting and more](#)



**Community Summit
Charlotte, NC. Oct. 15-20.**

Visit the Team at booth #1528

LS Retail will be supporting this major event as Platinum Sponsor.

[Book a meeting and more](#)

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LS Retail, an Aptos company, develops software for retail, hospitality, pharmacy, gas stations and restaurants. Our solutions have been installed in more than 110,000 stores globally.

For more information, visit www.lsretail.com.