

# News and updates from LS Retail

#### DEVELOPMENT

# LS Central release plan

We are changing how we release new features in LS Central. Until now, we have included new features in our monthly releases. The monthly releases therefore included new events, hotfixes as well as new functionality.

Based on the feedback from our partners and customers, we are scaling this back a bit. We have decided to align our product development with the release timeline used by Microsoft for Business Central. This means that we will release new features for LS Central in two major release waves every year – scheduled for April and October, coinciding with the general availability of Business Central Release Wave 1 & 2. Our partners will be granted access to a feature-complete release candidate a 5-6 weeks ahead of time.

This is what our release plan looks like after these changes:

- Version 22.3 is scheduled for August 23<sup>rd</sup>
- Version 22.4 is scheduled for September 20<sup>th</sup>. This version will only include hotfixes
- Versions 23.0 is scheduled for the first week of October, depending on the availability of the 2023 Wave 2 update from Microsoft
- After this, minor versions will be made available on a monthly basis, depending on the availability of the minor update from Microsoft.

Read the full announcement.

# Moving SaaS environments to Public Cloud

In the coming weeks, Microsoft, together with LS Retail, will move all SaaS Environments from the LS Retail Embed Cloud to Microsoft's BC Public Cloud. This will be done in batches, the aim is to complete the move of all Environments by the end of October 2023. If you have customers with an Environment in the Embed Cloud, you will be notified in the coming weeks about the timeline and how to prepare.

### New customers in SaaS

New signups for SaaS Environments for certain countries will be set up on the BC Public Cloud from this day forward. Existing Environments will be moved in the coming weeks.

## PARTNER OPERATIONS

# LS Central/LS Nav on-prem subscription pricelist pricing and factor updates

Following Microsoft Base Price and factor adjustments LS Retail would like to inform you about important pricing and factor updates to the LS Central/LS Nav on-prem subscription Pricelist.

## Effective 1 October 2023, the following Base Price (USD) update will apply:

LS Central on-prem subscription	Current LS prices (USD)	Effective 1 October 2023 (USD)	%
Items			
Dyn365 Business Central Essentials	80	84	+5%
Dyn365 Business Central Premium	110	120	+9%
Dyn365 Business Central Team Members	14	9,6	-45%
Dyn365 Business Central Objects	32	25	-28%
LS Central Base – Per Full User	30	36	+20%
Devices	102	102	0%

LS Nav on-prem subscription Items	Current LS prices (USD)	Effective 1 October 2023 (USD)	%
LS Nav Standard User	110	119	+8%
LS Nav Extended User	140	150	+7,1%
LS Nav Limited User	16	16	0%
LS Nav Objects	32	34	+6,2%
Device SAL	75	102	+36%

We recommend all partners with LS NAV/Central Subscription customers to consider moving to the SaaS to get more value for less money for those customers. Please study the full announcement here and contact licenses@lsretail.com if you have any questions.

# SaaS license price adjustments for local currencies

To adjust for local currency fluctuations and adjust prices for Microsoft cloud services to global levels and software pricing within the region. Starting 1 September 2023, pricing for SaaS licenses will adjust for the currencies shown on the chart below:

Currency	CSP Change %*	
Australian dollar (AUD)	+9%	
New Zealand dollar (NZD)	+7%	
Canadian dollar (CAD)	+6%	

\* Percentage changes on individual SKUs may vary slightly from these percentages due to pricing calculations and rounding rules.

## Please note:

Pricing for existing subscriptions is protected during the subscription term at the original billing price. This price adjustment will impact all categories of commercial and public sector customers, including government, education/academic and

nonprofit organizations.

## Read the full announcement.

EVENTS



LS Central workshops Berlin, Germany. Sept. 21. LS Retail will presenting the latest versions of our LS Central software solutions for retail, hospitality, and hotels. More info and registration



Community Summit Charlotte, NC. Oct. 15-20. Visit the Team at booth #1528 LS Retail will be supporting this major event as Platinum Sponsor. Book a meeting and more

Find us on social media:



LS Retail, an Aptos company, develops software for retail, hospitality, pharmacy, gas stations and restaurants. Our solutions have been installed in more than 110,000 stores globally.

For more information, visit **www.lsretail.com**.

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